

Hitachi Solutions Europe

Unlocking Finance Potential: Overcoming ERP Challenges at Speed



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Agenda

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Hitachi Solutions Europe

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01

Our Japanese Heritage

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Harmony, sincerity and a pioneering spirit are traditional Japanese values which inform everything we do at Hitachi.

Everyone understands that respect must be shown to be earned, that our reputation is founded on how we go about our business, and that only by leading with ambition will we succeed in inspiring the world.

Harmony

A belief that only by showing respect, are you able to earn respect. That extends to everyone we work with.

Sincerity

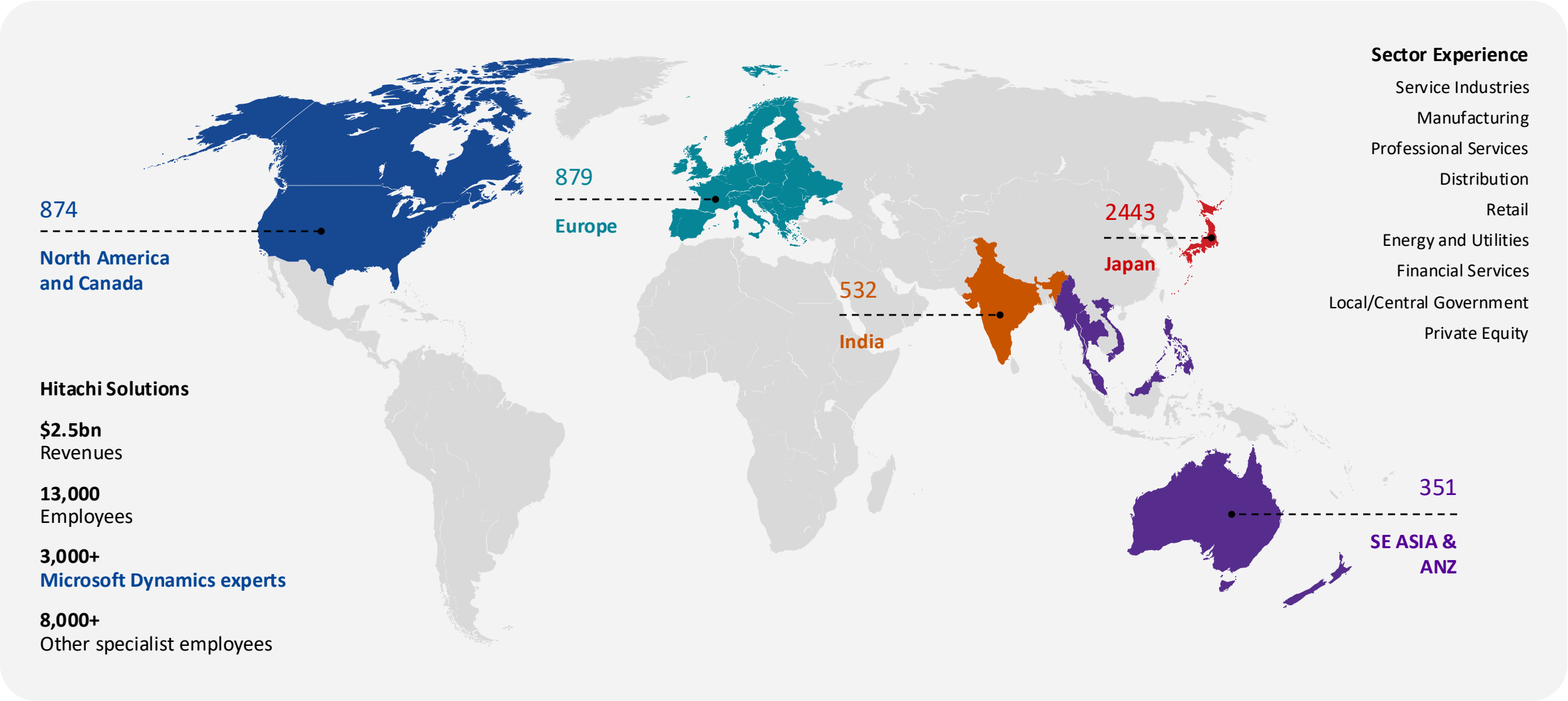
Ensuring fairness in all our endeavours, while putting the needs of our employees and customers at the centre of all we do.

Pioneering Spirit

Driving innovation and seeking new challenges is what we're all about. It's our ambition that sees us bring new technologies to life for the benefit of society and companies alike.



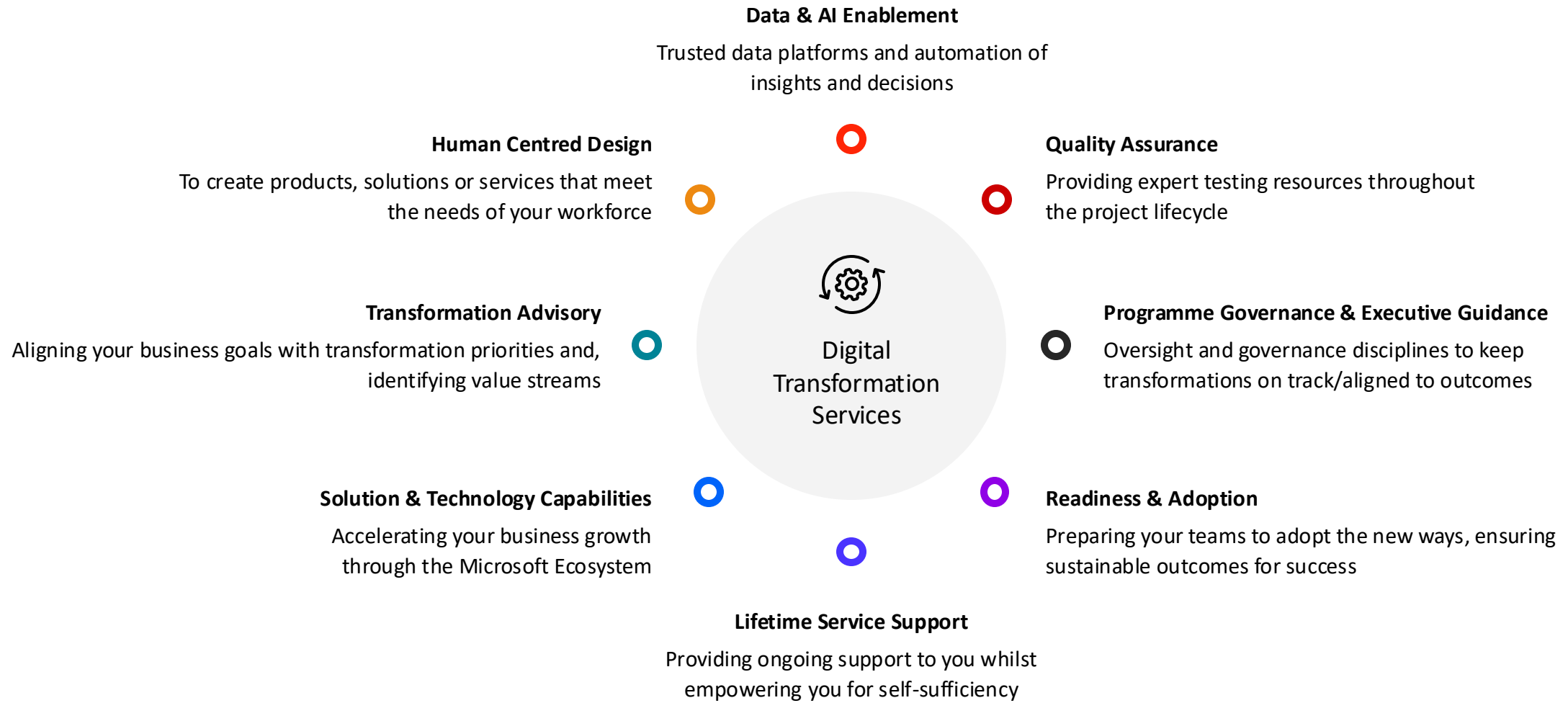
We're global, yet local



Our Transformation Services

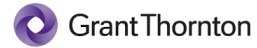
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Supporting a holistic approach to transform your business



Some of the organisations we've empowered

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Finance and foundations

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02

North star and your journey

Strategic planning and purpose –
“Where are we heading...and
why”.

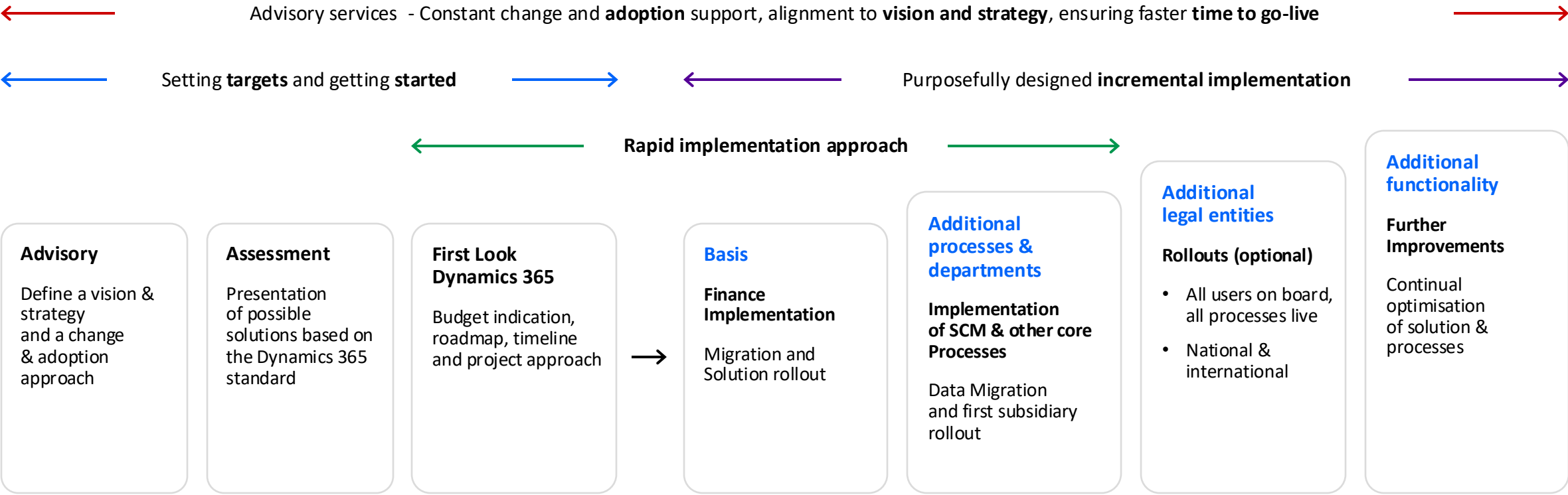
Data as a business asset

Reinforcing strategy, driving
innovation
and providing a competitive
advantage.

Processes as differentiators

Optimising processes to drive
business
value and improve performance.

Finance transformation approach



Missteps and missed opportunities

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Missteps

Change

Inadequate change management and user adoption.

Data Migration

Underestimating time required for cleansing and reconciliation.

Testing

Insufficient test planning and execution, particularly for continuous updates.

Missed Opportunities

Workflow

Aligning steps for collaboration, consistency and control.

Automation

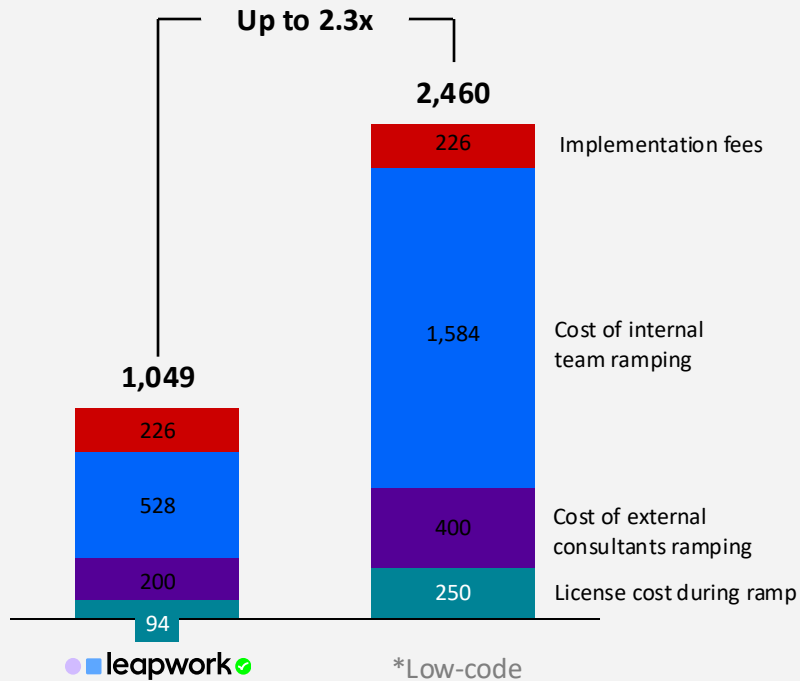
Going beyond transactional processing – data gathering, real-time analytics and rule-based regulatory reporting.

AI

Identifying uses cases early - predictive analytics, forecasting and policy enforcement.

The Hidden Cost of Manual Testing – and the ROI of Intelligent Automation

Estimated one-off cost of implementation* excluding “development wastage” sunk cost



Automating and ERP Transformation

- **60% cost reduction** in testing and QA operations
- **4× faster execution** and validation of ERP releases
- **Average ROI >200%** by year 3
- **Typical value seen in 90 days**

Unseen Financial Drain

- Re-testing after Microsoft OneVersion updates
- Delayed go-lives from testing bottlenecks
- Specialist dependency and lost tribal knowledge
- Unbudgeted remediation from escaped defects

Accelerators and enablers

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Implementation Accelerators

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Driving quality, efficiency and cost-effective implementations

Integration Accelerators

The Hitachi Integration Framework and Multi-cloud Connector are a set of code templates and components that can be used as an accelerator for any client integration scenario – even across multiple cloud platforms.

INTEGRATION

Data Migration Accelerator

The Data Migration Accelerator is a set of processes and tools that align with our Consensus Methodology to help our Client projects throughout the data migration journey.

DATA MIGRATION

Test Builder Framework

The Hitachi Test Builder Framework is an application-independent, UI-driven automated test framework designed to formalise and establish a functional automation testing solution.

TESTING

Flow Builder Application

The Hitachi Flow Builder is an application used to create and manage UPN (Universal Process Notation) process diagrams, enabling teams to visually model, edit, and standardise business processes.

BUSINESS PROCESS

Essentials Finance & SCM Templates

Your **preconfigured** Dynamics 365 environment

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With our experience, Hitachi Solutions:

- Offers best practice
- Delivers Out of the box processes for standard Finance and SCM operations
- Can provide pre-configured templates for your business needs



Support a rapid implementation containing setup templates for:

- General system setup parameters
- Financial setup including chart of accounts
- Tax setup and parameters
- Supply Chain setup and parameters



Benefit from the advantages of:

- Setup templates
- Training on a preconfigured educational system
- With predefined test data

And you are ready to climb the stairs to a successful Go-Live in a faster and more easily manageable process.

Your benefits



Accelerated deployment



Reduced risks



Faster time to value

AI-Led Enterprise-Scale Transformation

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AI Ignition

Validate value fast

- Understand AI and identify business use cases
- Best Practices and Stakeholder Alignment
- Agree, define and design a priority use case
- Understand infrastructure, security requirements, and implementation considerations
- Development sprint(s) to deliver an initial AI prototype to your organization.

AI Launch

Convert a proven POC into a secure, monitored, production-grade AI service

- Set-up the core components of the Data & AI platform required to develop secure, scalable and ethical AI applications
- Develop out 1 or 2 high-value AI use cases and deploy them to production
- Test and validate from both a technical and business point of view
- Coordinate with IT Governance and Operations teams to facilitate production roll-out
- Pilot and roll out these applications with real users, including user training.

AI Scale

Embed AI throughout the business

Transformation programme with dedicated development workstreams to go live with high-quality AI solutions:

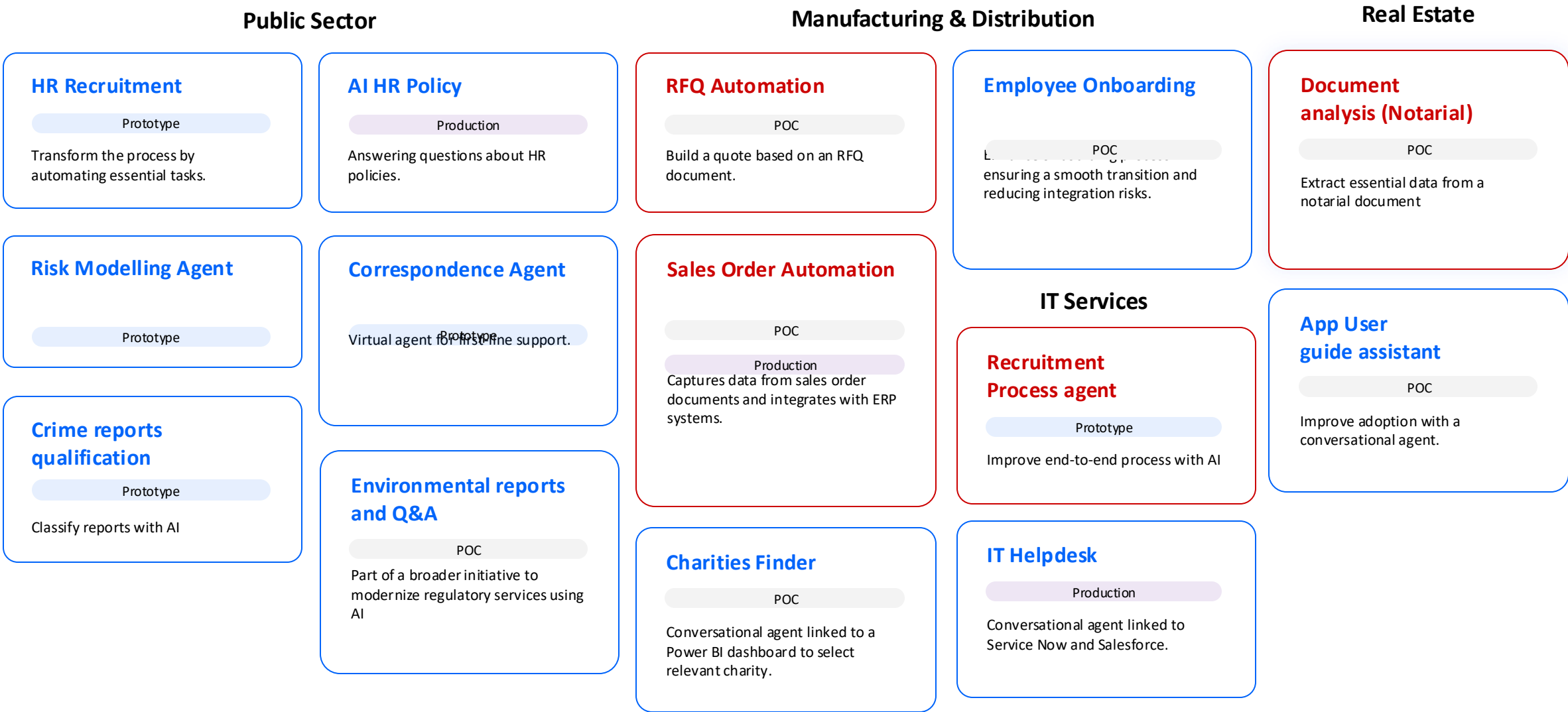
- Scaling multiple AI application(s) tailored to your business needs and maturity level
- Data & AI platform implementation to ensure a secure, scalable and evolutive AI applications
- Integrated into your existing IT landscape, adhering to Hitachi Solutions best practices and the UK Government AI Playbook
- Implementation of AI governance, comprehensive review of AI ethics and sustainability, and recommendations monitoring
- Change and Adoption framework implementation, empowering your internal teams and key users
- Comprehensive test strategy and approach

Business Benefits

Hitachi Solutions Enablers

- AI Agent Library
- Cross-functional teams
- Modular Data Platform Toolkit
- AI Adoption Framework
- Multi-cloud connector
- User-centred design
- AI Design Sprint Methodology

AI-led enterprise-scale use cases



Customer Strategic Objectives

Plastic Energy is a global leader in advanced recycling, transforming end-of-life plastics into TACOIL™ for new plastic production. With operations in 10 countries and 350 employees, the company's mission is to scale sustainably, strengthen operational efficiency, and build the solid foundation needed to support growth and prepare for future objectives, including an IPO.



Client Situation

- Plastic Energy's IT landscape resembled a start-up rather than a global business. Disparate systems across multiple countries prevented a single source of truth, limited access to insights, and created inefficiencies.
- Manual processes consumed significant time and resources, restricting the company's ability to scale and make timely, data-driven decisions aligned with strategic growth.



Hitachi's Solution

- Hitachi Solutions implemented Microsoft Dynamics 365 Finance across 10 countries in just nine months, far faster than typical ERP timelines. Leveraging the Essentials for Finance accelerator, Plastic Energy gained a preconfigured, scalable solution with advanced dashboards and reporting.
- Close collaboration and co-location ensured a smooth rollout, supported by expert guidance in migration, testing, and adoption.



Client Benefits

- The new solution provides a future-proofed platform that supports strategic growth.
- Plastic Energy now benefits from real-time data insights, easier access to information, and significant time savings through streamlined processes.
- With scalability built-in, the company is well-positioned to expand across the Microsoft stack and achieve its long-term objectives, including readiness for IPO.

