

Solution Brief

From legacy ERP systems to Microsoft Dynamics 365 – building a future-ready IT infrastructure

ERP migration with Hitachi Solutions

Powered by Microsoft, delivered by Hitachi Solutions



The challenge: When legacy ERP systems hold back innovation

Today, many organisations face a critical decision: their legacy ERP systems, such as SAP ECC, Oracle E-Business Suite, or Infor, no longer meet modern business requirements. This isn't due to inherent flaws in these systems, but rather the evolution of the market and the emergence of new technologies that these older platforms can no longer support.

ERP migrations are among the most complex business transformations: data migration, business process harmonisation, and change management.

Operational continuity all require specialised expertise. Many projects fail or significantly exceed budgets and timelines. In this context, an experienced partner like Hitachi Solutions – with over 20 years of migration experience and proven methodologies – makes all the difference.

Key challenges :

- **High operating costs:** maintenance fees of 15–22% per year without added business value
- **Technological isolation:** no native integration with modern technologies such as AI, IoT, or cloud services
- **Lack of agility:** adjustments take months instead of weeks
- **Data silos:** fragmented information with no real-time insights
- **Talent shortage:** specialists in legacy technologies are becoming scarce and expensive

These challenges show that strategic ERP modernisation has become essential for building sustainable, future-oriented business models.

The solution: Microsoft Dynamics 365 as a future-proof ERP platform

Microsoft Dynamics 365 Finance & Supply Chain Management is a fully integrated, cloud-native alternative to legacy ERP systems. Its strategic integration of modern technologies unlocks new opportunities for innovation, automation, and data-driven decision-making.



Microsoft Azure & Infrastructure Cloud

- Cloud-native architecture for global scalability without hardware investment
- Continuous innovation with automatic updates and no business disruption
- Built-in, enterprise-grade security and compliance



Microsoft Power Platform for modern business processes

- **Power Apps:** mobile applications without complex coding
- **Power Automate:** workflow automation reducing up to 80% of manual processes
- **Power BI:** interactive dashboards and real-time analytics



AI and Copilot for intelligent guidance

- Automated data analysis and predictive maintenance
- Demand planning powered by machine learning
- Intuitive querying of ERP data using natural language

These Microsoft technologies are fully integrated and ready to use from day one.

Customer case: A European mobility provider successfully migrates from SAP

A major European public transport operator, comprising more than 20 entities, successfully migrated from a costly SAP system to Microsoft Dynamics 365.

Challenges faced :

- Complex financial consolidation across 20 entities with manual processes
- Annual SAP maintenance costs exceeding £2 million
- Lack of real-time visibility into business performance indicators
- Growth constrained by limited scalability

Solution implemented with Hitachi Solutions :

- Comprehensive system analysis and low-risk migration strategy
- Phased migration with no operational downtime
- Data optimisation and quality improvement
- Structured change management and user training

Measurable results :

- Significant cost reduction through the elimination of SAP licences
- Noticeable acceleration of financial processes via automated consolidation
- Improved decision-making through real-time data access
- Successful cloud migration with no business disruption

This example illustrates how to maximise existing ERP investments through a strategic migration.

Why choose Hitachi Solutions?

Your ideal partner for ERP migration

ERP migrations are among the most complex and high-risk IT projects. A lack of expertise can lead to budget overruns, delays, and disruptions.

As an experienced Microsoft partner with over 20 years of expertise, Hitachi Solutions minimises these risks through proven approaches:



Migration specialisation

- Successful migrations from SAP, Oracle, Infor, and other systems to Dynamics 365
- Proven methodologies with structured phases and quality assurance
- Data analysis and cleansing for optimal performance



Low-risk integration

- Phased migration with no business disruption
- Parallel operation and secure rollback strategies
- Transparent project management with fixed milestones and budget control



End-to-end transformation

- Strategic consulting: ERP analysis, transformation roadmaps, and ROI assessment
- Integrated change management ensuring successful user adoption
- Seamless integration of Microsoft technologies (Azure, Power Platform, AI)
- Strategic process optimisation beyond simple system replacement



Local expertise, global standards

- UK teams with deep knowledge of local practices and compliance
- Proven international standards and best practices
- Close collaboration with Microsoft for optimal technological integration

Next steps

ERP migration assessment & workshop

Discover the migration potential of your existing ERP system :

Phase 1

Migration analysis

- Assessment of your ERP environment and business processes
- Identification of opportunities and success factors
- Evaluation of compatibility with Microsoft Dynamics 365

Phase 2

Strategic roadmap

- Prioritisation of quick wins and migration objectives
- Recommendations with return on investment (ROI) calculation
- Feasibility studies for critical paths

Phase 3

Proof of Concept (PoC)

- Development and demonstration of targeted migration solutions
- Validation of business value through pilot projects
- Preparation for full implementation



About Hitachi Solutions

Hitachi Solutions is an international IT consulting firm and certified Microsoft partner with over 20 years of experience in implementing and optimising ERP and CRM solutions. As a subsidiary of Hitachi Ltd., we combine the stability of a global technology leader with innovative consulting expertise.

Our company :



Global presence

Over 3,000 employees across more than 20 countries.



UK Excellence

Local teams with expertise in the UK market.



Industry expertise

Extensive experience across manufacturing, retail, services, and finance.



Microsoft partnership & certifications:

- **Certified Microsoft Partner:** Data & AI, Digital & App Innovation, Infrastructure
- **Certified expertise:** over 200 Microsoft-certified consultants and engineers
- **Strategic alignment:** close collaboration with Microsoft on product development

Our service offering:

We provide comprehensive services throughout the entire digital transformation process :

- ERP environment analysis, migration strategy, ROI assessments
- **Technical implementation:** migration, Azure integration, Power Platform development
- **Change management:** training, process optimisation, adoption strategies
- **Continuous support:** 24/7 assistance, ongoing enhancement and operation of Microsoft solutions

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