Safe deployment of your business' critical applications

Replacing or upgrading your critical business applications is a challenge for most businesses, but for the senior individuals responsible for its safe deployment it can be a career defining moment… We can help you ensure yours is remembered for all the right reasons.

Time and time again, organisations are experiencing the same issues when rolling out major projects that are intended to be transformational.

We have helped many businesses to progress past these issues. We understand that it is vital to get the technology right and manage the project effectively. However, without effective change management, business transformation will not happen.

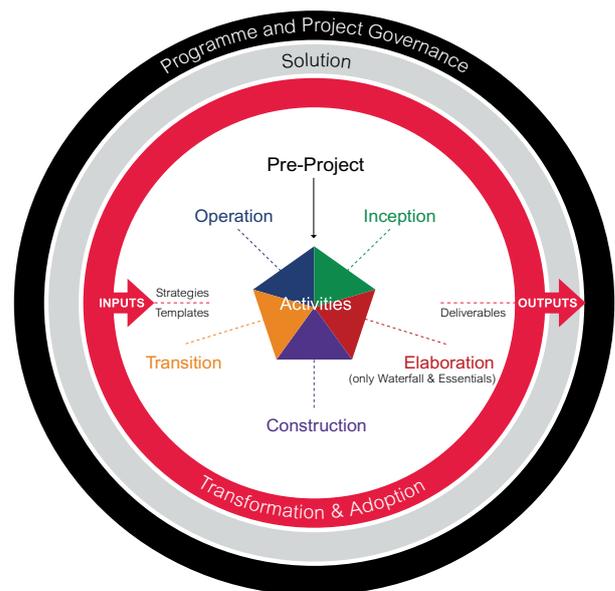**In many businesses, IT and the business are leading separate lives.**

Too often business and technology teams barely work together. It is vital that everyone at the C level has a stake in the transformational change to core business processes that will result from a new, unified business solution. At the same time, IT people must have a clear idea of business strategy.

This is certainly not an IT-only project – as a global business solutions consultancy Hitachi Solutions can help you bridge the technology and business challenges.

We know that in the time some organisations spend re-inventing the wheel when it comes to technology and business change, the world has changed. We can quickly build up an approach that suits you from our broad range of tried and tested Consensus tools and templates that work in a repeatable and predictable fashion. We have long experience of tailoring our approach to each individual business. However, we do not have to start from scratch. Our templates are based on years of experience implementing major projects and organisational change programmes.

We understand that it is vital to get the technology right and manage the project effectively. However, without effective change management, business transformation will not happen. Our Consensus framework provides a comprehensive approach to every stage in the life-time of your project.

Consensus framework

The framework is designed to -

- Deliver a repository of tools and documents that make it simpler to deliver complex projects and programmes on time and on budget.

- Embrace a range of established project approaches, from Waterfall to Agile.

- Offer the Essentials option, centred on pre-configured solutions with rapid iterations of development, allowing businesses to go live with projects more quickly and more cheaply.

Our proven and comprehensive Consensus framework has five key phases to support you throughout the lifetime of the solution:

Inception

The Hitachi Solutions consultancy team works with you to understand your business operations and help you define the scope of your project quickly and efficiently.

Elaboration

More detailed solution design work begins, capturing integration and data migration requirements. A solution design is submitted to your business for approval.

Construction

Together we will develop any requested customisations. Once the solution is ready, the Hitachi Solutions team will start to test it, while the in-house project team make plans to perform user acceptance testing in the Transition phase.

Transition

When user testing is completed, we prepare to go live with the new solution. We share all the necessary project information, including details on any requested customisations with our Managed Services team, who will support the solution day-to-day once it is up and running.

Operation

Once the project is live, the original Hitachi Solutions project team will support the in-house project team for the first few weeks of operation, in parallel with the Managed Services team who will provide long-term support for your solution. The Managed Services team will then collaborate with you on the future evolution of your solution to meet changing business needs, they work with you to introduce software upgrades and fixes smoothly and efficiently.

Transferring a business to an entirely new unified business solution is not trivial. Add in the potential complexity of getting a supplier to work with your preferred project approach and the task ahead can seem monumental.

It is important to walk through this hand-in-hand with an experienced project partner who understands both the technology and your business. Hitachi Solutions' experienced consultants will blend seamlessly with your top teams at both the business and technology level to support you now and in the future.

"The team from Hitachi were really, really strong. They understood the technology, they had been there and done it before. The role they played in integrating into the Bank of Ireland business and culture set them apart and we knew that with that team we could come through anything. I feel really good that the partnership with Hitachi Solutions has worked."

Head of Sales and Revenue, Bank of Ireland, **Karl Manning**

"Despite having bigger clients than us Hitachi Solutions are always available when we need them. The team has been very flexible in fitting in with our changes and timescales to suit delivery. I would be happy to share my positive experience with anyone that's considering working with them."

Project Director, Head of Information Management, Argent, **Anna Gagliano**

Visit the Success Stories page of our web site to see what our customers say about working with Hitachi Solutions www.hitachi-solutions.co.uk/case-studies/